

## SCALING A CLEAN ENERGY POWER PRODUCER

June 2023

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#### **About this Company Presentation**

This investor presentation (this "Presentation") is for informational purposes only to assist interested parties in making their own evaluation with respect to the proposed business combination") between Clean Earth Acquisition Corp. ("Clean Earth") and Alternus Energy Group Plc ("Alternus" / "Group") and for no other purpose. The information contained herein does not purport to be all-inclusive and none of Clean Earth, Alternus or their respective affiliates or representatives makes any representation or warranty, express or implied, as to the accuracy, completeness or reliability of the information contained in this Presentation. Viewers of this Presentation should make their own evaluation of Alternus and of the relevance and accuracy of the information contained herein and should make such other investigations as they deem necessary.

This Presentation does not constitute (i) a solicitation of a proxy, consent or authorization with respect to any securities or in respect of the proposed Business Combination or (ii) an offer to sell, a solicitation of an offer to buy, or a recommendation to purchase any security of Clean Earth, Alternus, or any of their respective affiliates, nor shall there be any sale of securities in any jurisdiction in which such offer, solicitation or sale would be unlawful prior to registration or qualification under the securities laws of any such jurisdiction. You should not construe the contents of this Presentation as legal, tax, accounting or investment advice or a recommendation. You should consult your own counsel and tax and financial advisors as to legal and related matters concerning the matters described herein, and, by accepting this Presentation, you confirm that you are not relying upon the information contained herein to make any investment decision.

#### **Caution Regarding Forward Looking Statements**

This document contains forward-looking statements within the meaning of section 27A of the Securities Act and section 21E of the Exchange Act that are based on beliefs and assumptions and on information currently available to Clean Earth and Alternus. Certain statements included in this document that are not historical facts are forward-looking statements for purposes of the safe harbor provisions under the United States Private Securities Litigation Reform Act of 1995. Some of the statements contained in this document. including information incorporated by reference, discuss future expectations, plans or prospects, or state other forward looking information words such as "intends", "expects," "anticipates,", "plans," "estimates," "should," "likely" or similar expressions reflecting something other than historical fact are intended to identify forward-looking statements but are not the exclusive means of identifying such statements. Forward-looking statements should not be read as a guarantee of future performance or results and will not necessarily be accurate indications of the times at, or by, which such performance or results will be achieved, if at all. Such statements include, but are not limited to, statements about the benefits to the value of Clean Earth 's stock. Such forward looking statements are based upon the current beliefs and expectations of Clean Earth's management and are inherently subject to significant business, economic, and competitive uncertainties and contingencies, many of which are difficult to predict and generally beyond the control of Clean Earth. Actual results may differ materially from the results anticipated in these forward-looking statements. Factors, among others, that could cause actual results to differ materially from the anticipated results or other expectations expressed in the forward-looking statements include and are not limited to: the impact of reduction, modification or elimination of government subsidies and economic incentives (including, but not limited to, with respect to solar parks); the impact of decreases in spot market prices for electricity; dependence on acquisitions for growth in Alternus's business and inherent risks relating to acquisitions and Alternus's ability to manage its growth and changing business; risks relating to developing and managing renewable solar projects; risks relating to PV plant quality and performance; risks relating to planning permissions for solar parks and government regulation; Alternus's need for significant financial resources (including, but not limited to, for growth in its business); the need for financing in order to maintain future profitability; lack of any assurance or guarantee that Alternus can raise capital or meet its funding needs; Alternus's limited operating history; risks relating to operating internationally, including currency risks and legal, compliance and execution risks of operating internationally; the potential inability of the parties to successfully or timely consummate the proposed business combination; the risk that any regulatory approvals are not obtained, are delayed or are subject to unanticipated conditions that could adversely affect the combined company or the expected benefits of the proposed business combination; the approval of the stockholders of Clean Earth is not obtained; the risk of failure to realize the anticipated benefits of the proposed business combination; the amount of redemption requests made by Clean Earth's stockholders exceeds expectations or current market norms; the ability of Alternus or the combined company to obtain equity or other financing in connection with the proposed business combination or in the future; the outcome of any potential litigation, government and regulatory proceedings, investigations or inquiries; the risk that the proposed business combination disrupts current plans and operations as a result of the announcement and consummation, of the transaction; costs related to the proposed business combination; the impact of the global COVID-19 pandemic; a financial or liquidity crisis; the risk of global and regional economic downturns; the projected financial information, anticipated growth rate, and market opportunity of Alternus: various environmental requirements: retention or recruitment of executive and senior management and other key employees: the risk that the proposed business combination disrupts current plans and operations of Alternus as a result of the announcement and pendency of the business combination; the ability of the Company to maintain an effective system of internal controls over financial reporting; the ability of the Company to manage its growth effectively; the ability of the Company to achieve and maintain profitability in the future; the ability of the Company to access sources of capital to finance operations and growth; the success of strategic relationships with third parties; the effects of inflation, and changes in interest rates; an economic slowdown, recession or contraction of the global economy; a financial or liquidity crisis; geopolitical factors, including, but not limited to, the Russian invasion of Ukraine, global supply chain concerns; the status of debt and equity markets (including market volatility and uncertainty); general business and economic conditions; the performance of financial markets and interest rates; the ability to obtain government approvals; and possible delays in government approvals. While we may elect to update these forward-looking statements at some point in the future, we specifically disclaim any obligation to do so, even if our views change. Therefore, you should not rely on these forward-looking statements as representing our views as of any date subsequent to today. In addition, actual results or stockholder values may differ materially from those indicated by these forward-looking statements as a result of various important factors, including, but not limited to, our ability to raise the necessary financing required to acquire the targeted renewable energy power plants listed herein and in other documents, on suitable terms. At this time, we do not have any offer to finance these plants and there is no guarantee that such financing will be agreed on suitable terms, or at all. If Clean Earth does not succeed in raising the required financing, then the plans outlined herein will be significantly curtailed.





#### **Financial Information; Non-GAAP Financial Measures**

This Presentation includes certain financial measures not presented in accordance with generally accepted accounting principles ("GAAP") including, but not limited to, EBITDA and EBITDA Margin. These non-GAAP financial measures are not measures of financial performance in accordance with GAAP and may exclude items that are significant in understanding and assessing Alternus's financial results. Therefore, these measures should not be considered in isolation or as an alternative to net income, cash flows from operations or other measures of profitability, liquidity or performance under GAAP. You should be aware that the presentation of these measures may not be comparable to similarly-titled measures used by other companies.

Clean Earth and Alternus believe these non-GAAP measures provide useful information to management and investors regarding certain financial and business trends relating to Alternus's financial condition and results of operations. Clean Earth and Alternus believe that the use of these non-GAAP financial measures provides an additional tool for investors to use in evaluating ongoing operating results and trends in and in comparing Alternus's financial results with other similar companies, many of which present similar non-GAAP financial measures to investors. These non-GAAP financial measures are subject to inherent limitations as they reflect the exercise of judgments by management about which expense and income are excluded or included in determining these non-GAAP financial measures.

This Presentation also includes certain projections of non-GAAP financial measures. Due to the high variability and difficulty in making accurate forecasts and projections of some of the information excluded from these projected measures, together with some of the excluded information not being ascertainable or accessible, Clean Earth and Alternus are unable to quantify certain amounts that would be required to be included in the most directly comparable GAAP financial measures without unreasonable effort. Consequently, no disclosure of estimated comparable GAAP measures is included, and no reconciliation of the forward-looking non-GAAP financial measures is included.

Certain monetary amounts, percentages and other figures included in this Presentation have been subject to rounding adjustments. Certain other amounts that appear in this Presentation may not sum due to rounding.

#### **Use of Projections**

independent auditors have audited, reviewed, compiled or performed any procedures with respect to the projections for the purpose of their inclusion in this Presentation, and accordingly, they did not express an opinion or provide any other form of assurance with respect thereto for the purpose of this Presentation. These projections should not be relied upon as being necessarily indicative of future results. The assumptions and estimates underlying the prospective financial information are inherently uncertain and are subject to a wide variety of significant business, economic and competitive risks and uncertainties that could cause actual results to differ materially from those contained in the prospective financial information. Accordingly, there can be no assurance that the prospective results are indicative of the future performance of Alternus or that actual results will not differ materially from those presented in the prospective financial information. Inclusion of the prospective financial information in this Presentation should not be regarded as a representation by any person that the results contained in the prospective financial information will be achieved.

#### Industry and Market Data

This Presentation includes certain information and statistics obtained from third-party sources. None of Clean Earth or Alternus has independently verified the accuracy or completeness of any such third-party information. Management estimates are derived from publicly available information released by independent industry analysts and other third-party sources, as well as data from the Company's internal research, and are based on assumptions made by the Company upon reviewing such data, and the Company's experience in, and knowledge of, such industry and markets, which the Company believes to be reasonable. In addition, projections, assumptions and estimates of the future performance of the industry in which the Company operates, and the Company's future performance are necessarily subject to uncertainty and risk due to a variety of factors, including those described above. These and other factors could cause results to differ materially from those expressed in the estimates made by independent parties and by the Company. Industry publications, research, surveys and studies generally state that the information they contain has been obtained from sources believed to be reliable, but that the accuracy and completeness of such information is not guaranteed. Forecasts and other forward-looking statements in this presentation.

#### Trademarks

This Presentation contains trademarks, trade names and copyrights of Alternus, Clean Earth and other companies, which are the property of their respective owners.

#### Additional Information about the Business Combination and Where to Find It

Clean Earth has filed with the SEC a proxy statement relating to the proposed Business Combination, which will be mailed to its stockholders once definitive. This Presentation does not contain all the information that should be considered concerning the proposed Business Combination and is not intended to form the basis of any investment decision or any other decision in respect of the Business Combination. Clean Earth's stockholders and other interested persons are advised to read, when available, the preliminary proxy statement and the amendments thereto and the proxy statement and other documents filed in connection with the proposed Business Combination, as these materials will contain important information about Clean Earth, Alternus and the Business Combination. When available, the proxy statement and other relevant materials for the proposed Business Combination will be mailed to stockholders of Clean Earth as of a record date to be established for voting on the proposed Business Combination. Stockholders will also be able to obtain copies of the preliminary proxy statement and other documents filed with the SEC, without charge, once available, at the SEC's website at www.sec.gov, on Clean Earth's website at cleanearthacquisitions.com or by directing a request to: Clean Earth Acquisition Corp., 12600 Hill Country Blvd, Building R, Suite 275, Bee Cave, Texas 78738.

#### **Participants in Solicitation**

Clean Earth, Alternus and their respective directors and executive officers may be considered participants in the solicitation of proxies from the Clean Earth's shareholders with respect to the potential transaction described in this Presentation under the rules of the SEC. Information about the directors and executive officers of Clean Earth and their ownership of Clean Earth's securities is set forth in Clean Earth's Definitive Prospectus filed with the SEC on February 23, 2022. Additional information regarding the persons who may, under the rules of the SEC, be deemed participants in the solicitation of the Company's shareholders in connection with the potential transaction will be set forth in the preliminary and definitive proxy statements when those are filed with the SEC. These documents are available free of charge at the SEC's website at www.sec.gov or by directing a request to: Clean Earth Acquisitions Corp., Attention: Martha Ross, CFO & COO, telephone: +1(800) 508-1531.



### **Proposed Transaction Summary**

Alternus Energy Group ("Alternus" / "the Group" / "AEG") and Clean Earth Acquisitions Corp. ("CLIN") have executed a Business Combination Agreement setting forth the terms and conditions of a business combination (the "Transaction") pursuant to which CLIN will acquire substantially all of Alternus' subsidiaries, other than certain excluded subsidiaries.



#### Valuation

- Pro-forma Enterprise Value of \$544M<sup>1</sup>
- Pro-forma Equity value of \$433M<sup>1</sup>

#### Structure

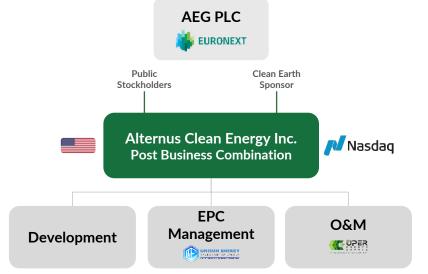
- AEG traded in Ireland will own 62% of Alternus Energy to be traded on NASDAQ
- Alternus Energy has 3 core operating pillars; development through its subsidiary Altnua, EPC through its subsidiary Unisun Energy (based in The Netherlands), and O&M through it's subsidiary Uper Energy

#### **Today's Presenters**



#### VINCENT BROWNE Chairman & CEO

- Joined Alternus Energy in 2015 as CFO became Chairman & CEO in 2017
- Responsible for leading the Group
- 7+ years solar experience
- 20+ years finance and operations experience





#### JOSEPH DUEY

**Chief Financial Officer** 

- Joined Alternus Energy in 2018
- Leads the finance team
- 12+ years renewables experience
- 20+ years finance experience

Notes: (1) Forward looking information included in this slide should not be viewed as guidance. This is provided for illustrative purposes only. Such information relates to potential estimated results based on specific assumptions and not to the Company's actual expected results. For more information on forward looking statements see Slide 2 of this presentation (2) Expected AEG ownership after CLIN shareholders' redemptions on May 23, 2023, and assuming no further redemptions on completion of the Transaction.

## **Our Mission**

## Delivering a sustainable future of renewable power with people and planet in harmony.

We think globally and act locally working towards a clean energy future by developing, installing and operating renewable assets across the EU and the US that positively benefits both biodiversity and our business while creating value for society as a whole.

We are committed to the highest levels of integrity in our operations and with our partnerships to encourage diversity, equity and equality across our industry. We believe economic, social, and climate benefits are not mutually exclusive. Therefore, along with financial returns, we offer investors and stakeholders the opportunity to choose a better future today.

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**12MWp Zonepark Rilland Project** Alternus owned PV park located in the Netherlands



#### Strong Revenue CAGR with Positive EBITDA $^2$ in 2022

- Operating portfolio of diversified and cash generating solar assets
- Revenue CAGR over 130% since 2019
- Adjusted EBITDA2 \$12.2 in FY22 with positive Net income



#### **Robust Pipeline**

- 165.4 MWp of operating assets
- 528 MWp of projects under contract, in construction and in latestage development
- >3 GWp in pipeline

#### **Strong Renewable Power Tailwinds**

- Europe is seeking energy independence and solar is a central pillar
- The Inflation Reduction Act "IRA" is a major demand driver of solar in the U.S

#### Dynamic & Motivated Team

• Over 200 years of collective experience with expertise spanning all key areas of development, construction, operations and finance



#### Strong EBITDA Growth Visibility

- Forecast EBITDA<sup>3</sup> FY23 \$17M, FY24 \$52M, FY25 \$156M, FY26 \$209M
- Driven by development assets reaching operation in the period and planned acquisitions for in-construction assets during 2023

#### **Transatlantic Operations**

- Activities across 7 countries in Europe and the US
- 95% of MWp in Europe at EOY 2022
- 40% projected MWp in Europe and 60% project MWp in the U.S. by 2026

#### Vertical Integration Delivers Lower Capex

- Alternus captures additional value from in-house dedicated Development, EPC and O&M
- Also provides greater growth visibility from early stage

#### **Proven Commitment to ESG**

• Established and committed use of environmental, social and governance ("ESG") principles



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## **MARKET OVERVIEW**

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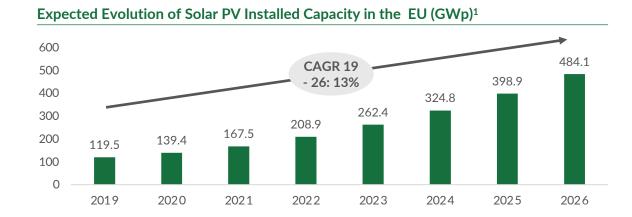
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### Europe: Repowered - a New Rulebook for Unprecedented Growth

Europe is seeking alternative energy sources in its quest for energy independence: solar is a logical answer



#### Main Trends in the European Solar PV Sector <sup>1</sup>



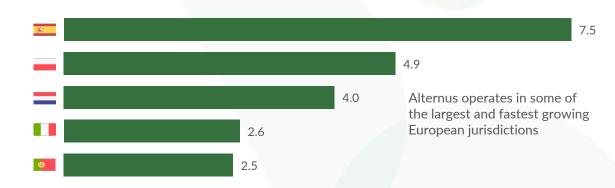
#### European Solar PV Market at a Glance

**Rapid Growth:** The European solar energy market has experienced significant growth in recent years, driven by lowering LCOE's of solar PV technology, favorable policies, and increasing environmental awareness among businesses and end users

**Policy Support:** European countries have implemented various policy measures to promote solar energy, such as feed-in tariffs, net metering, and renewable energy targets set by the European Union (Repower EU) to achieve climate and energy goals

**Installed Capacity:** The total installed solar capacity in Europe has surpassed 200 GWp, with several countries leading the way including Germany, Spain, Italy, France, and the Netherlands

#### New Installed PV Capacity in European Markets Which Alternus Operates <sup>1</sup>



#### The European Union aims to be a climate-neutral society by 2050<sup>2</sup>

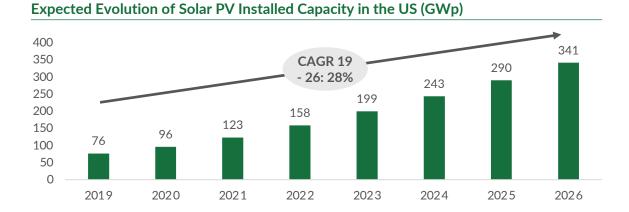


Notes: (1) Source: SolarPower Europe (2022): Global Market Outlook for Solar Power 2022-2026. Alternus analysis. (2) EU Commission 2050 vision (https://climate.ec.europa.eu/eu-action/climatestrategies-targets/2050-long-term-strategy\_en)



### USA: Inflation Reduction Act (IRA) – Generational Market Opportunity Shift

The volume of installed solar capacity is growing rapidly and is the key driver of renewable energy development in the US and will continue to grow due to the IRA



#### Main Trends in the US Solar PV Sector



**35.4 GWp** Total installed PV capacity in 2022



8.1 GWp Increase in Installed PV capacity in 2022, a 30% increase compared to 2021



Incentives like the Inflation Reduction Act (IRA) increase the attractiveness of the US Solar market to developers and operators

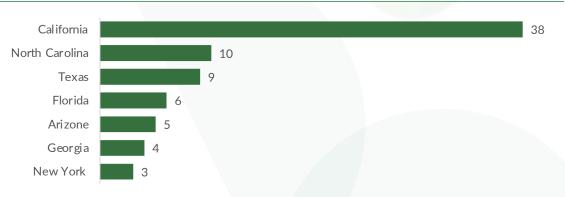
#### US Solar PV Market at a Glance

**Rapid Growth:** The US solar energy market has experienced significant growth in recent years, with installed solar capacity increasing at an unprecedented rate. In 2022, the US installed a record-breaking 24.6 gigawatts (GWp) of solar capacity

**Policy Support:** Federal, state, and local governments in the US have implemented supportive policies to promote solar energy adoption. The Inflation Reduction Act (IRA) is expected to direct nearly \$400B of federal funding to clean energy, with the goal of substantially lowering US carbon emissions by 2030

**Commercial Adoption:** Large corporations, such as Apple, Amazon, and Google, are investing in solar installations to reduce their carbon footprint and save on energy costs, creating an alternative route to market for solar developers

#### Installed PV Capacity by US States in 2021, Top 7 States (GWp)

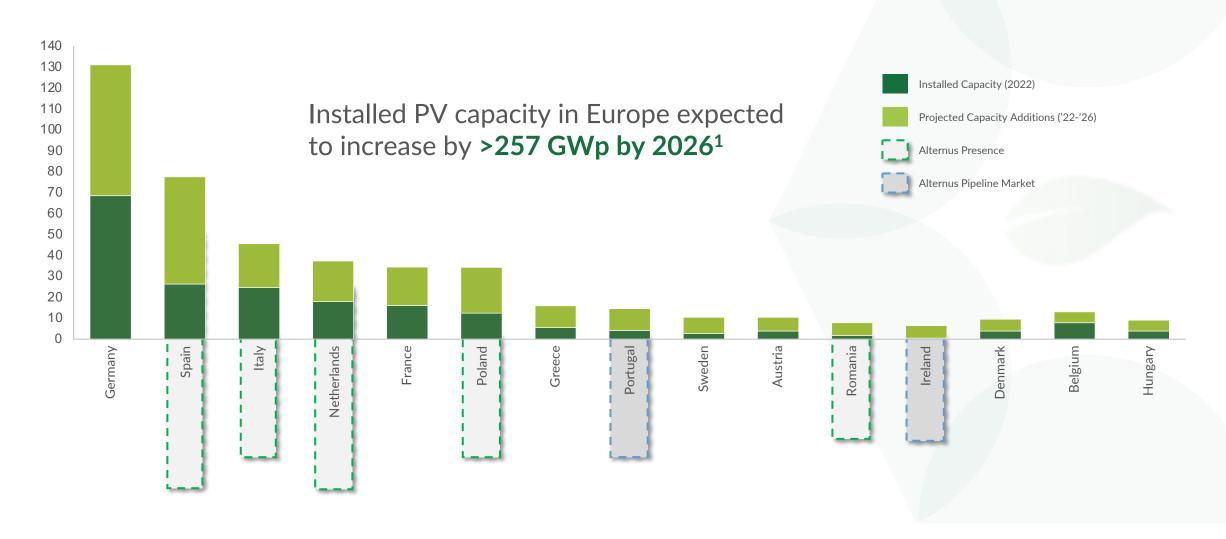


The recently passed Inflation Reduction Act (IRA) significantly expanded tax incentives for clean energy, which we believe will further stimulate renewables development in the U.S.



### **Alternus Present in Largest & Fastest Growing European Jurisdictions**

Installed PV capacity and projected capacity additions, selected European countries (GWp)







### Total Addressable Market: Estimated to be Over 396 GWp By 2027

#### The Expansion of Renewable Power is Experiencing a Significant Boost as Countries Prioritize the Enhancement of Energy Security

- The European Commission's REPowerEU pledge to end Europe's dependence on Russian fossil fuels also includes a new EU solar target of 750 GWdc by 2030.
- Under solar Power Europe's EU market outlook Medium Scenario, during the years 2023 to 2026, new additions will bring around 275.2 GWp to reach 484.1 GWp of total installed capacity by the end of 2026.

### +**257** GWdc by 2026

Europe Total Addressable Market

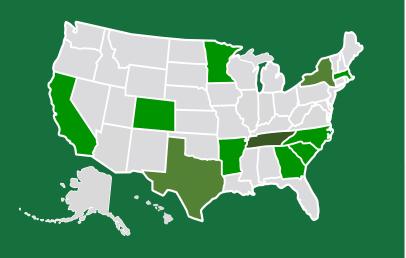


#### Passing of the Inflation Reduction Act (IRA) has had a Substantial Positive Impact on Long-term Solar Forecasts

- Wood Mackenzie forecasts that 139 GWdc of total utilityscale installations will be added between 2023 and 2027 and 429 GWdc will be added over the next decade in their base case projections from 2023 to 2033.
- This represents a substantial increase and demonstrates the promising future of the solar sector

+**139** GWdc of Utility Scale by 2027

U.S. Total Addressable Market









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## ALTERNUS BUSINESS OVERVIEW

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## Alternus Energy at a Glance



Alternus Develops, Constructs, Owns and Operates Renewable Energy Develops, constructs and owns solar and storage projects in Europe and is rapidly expanding activities in the U.S



#### Europe and the US are Key Drivers of Growth

Demand for renewable power sources is strengthening due to the passage of the Inflation Reduction Act ("IRA") in the US, and energy dislocation in Europe



#### Vertical Integration and Project Origination are Differentiators

Develop-to-own business model provides control over entire project life cycle



#### **Diverse and Robust Portfolio**

- 165.4 MWp operating portfolio
- > 582 MWp in development and pre-construction
- >3 GWp of identified pipeline<sup>1</sup>



#### Dynamic & Strategic Management Team

Proven project origination, delivery, operation and financial expertise

#### **Capital Efficient Growth Strategy**



Continued expansion of development pipeline with substantial embedded equity value plus value accretive strategic acquisitions in U.S. and Europe delivering sustained positive EBITDA<sup>3</sup> growth

#### **Select Customers & Partners**



#### **Key Highlights**

\$33M

2022A Revenue

**165 MWs** 

Operational MWp's

**\$12.2M** 

2022A EBITDA<sup>2</sup>

**582 MWs** 

In development and pre-construction

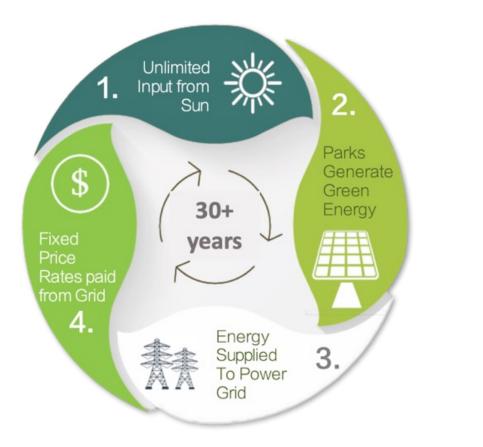
NOTES: (1) Identified pipeline refers to a collection of potential business opportunities or leads that we have identified and are being actively pursued, but not owned. (2) Adjusted EBITDA is a non-GAAP measure. Please see the appendix of this presentation for a reconciliation to Net Income. (3) EBITDA is a non-GAAP financial measure. The Company is unable to provide a reconciliation of EBITDA to Net Income on a forward-looking basis without unreasonable effort because items that impact this GAAP financial measure are not within the Company's control and/or cannot be reasonably predicted.





## Generating Stable and Predictable Long-term Cash Flows<sup>1</sup>

Zero input costs (post CapEx) + stable & predictable energy production = consistent margins over long term







Sell the clean energy generated by our solar parks via connection to power grids...

Under Investment Grade Offtake Contracts + Merchant

- "Feed-In-Tariff (FiT)" @ 15–20 years fixed prices for all energy produced and/or... with a combination of...
- Power Purchase Agreements ("PPA") for 5 to 10 years, with corporates or utilities, for approximately 70% of energy produced with the remainder being sold in the respective energy markets
- with c. 35 years project life

And c. **80% project gross margins** over project lifetime



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## Integrated Operating Model Delivers Lasting Shareholder Value<sup>1</sup>



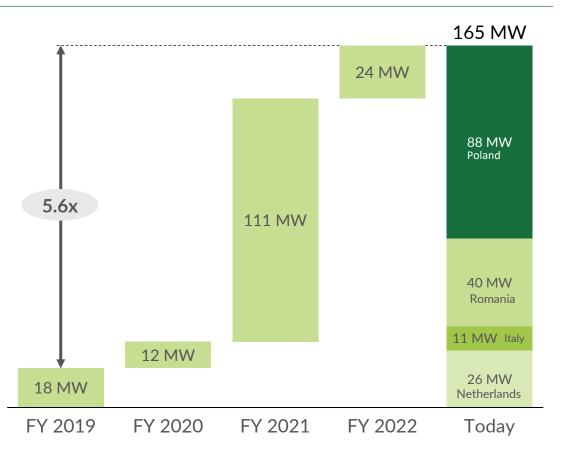
Alternus owns Developer, EPC and O&M companies providing full project value control & greater profit capture at each stage



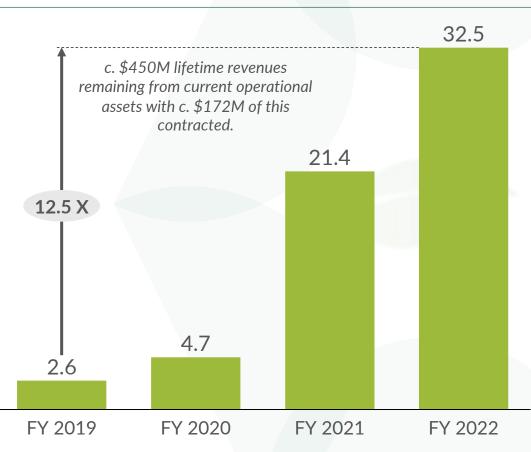
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## Proven Track Record of Capacity & Revenue Growth in Multiple Markets



#### Strong Growth in Diversified Operating Projects<sup>1</sup>...



#### ... Delivered Over 130% CAGR Revenue<sup>2</sup> Growth

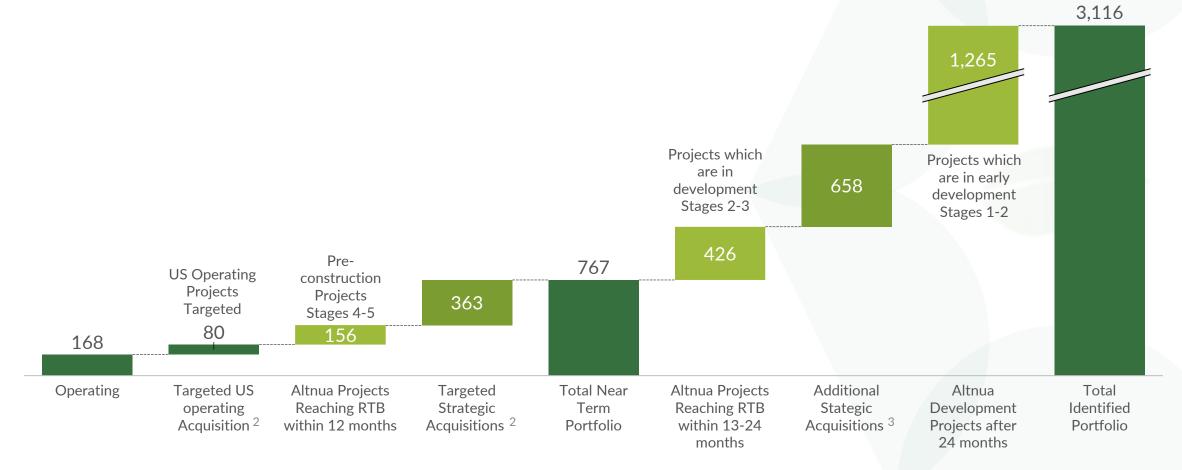




## **Future Growth Plan Focused On Organic And Targeted Strategic Opportunities**<sup>1</sup>

Core Focus on:

- 1. Developing 'Build to Own' projects in U.S and Europe
- 2. Supplemented with value accretive strategic acquisitions

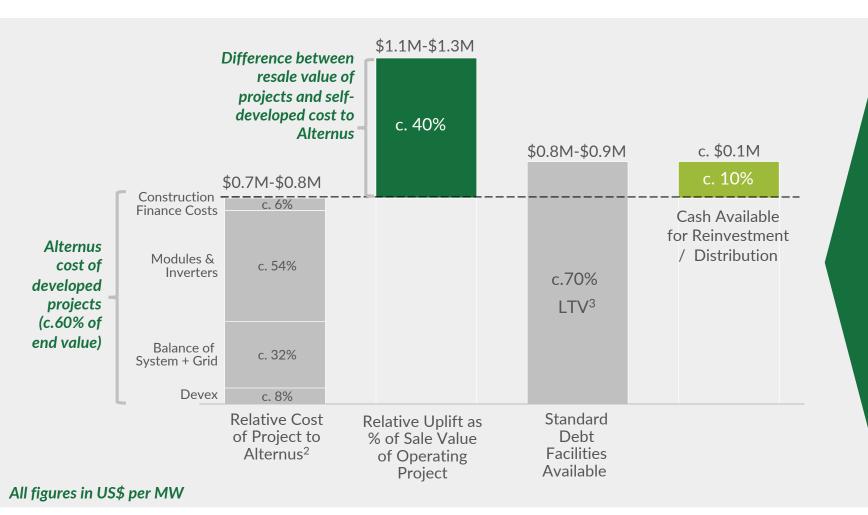


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### Alternus' Integrated Operations Delivers Capital Efficient Growth<sup>1</sup>

Illustrative European solar park capex components, value uplift @COD and funds available once operational<sup>2</sup>





Investing in projects at earlier stages allows Alternus to capture more of the equity value uplift as projects move through development cycle



Lenders consider market value of projects when sizing loans (LTV) as well as other metrics. The 156MW portfolio illustrated would support 70% LTV when operational



As a result, Alternus can generate excess cash from standard debt facilities available. This is in turn reinvested in new projects that grow the operating portfolio without the need for external equity at the corporate



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#### Positive Direct Environmental Impact<sup>1</sup>



**188,050 MWH** of clean energy produced<sup>2</sup>



**101,804,000** kilograms equivalent of carbon dioxide avoidance<sup>2</sup>



### **3.8 million trees** Equivalent to the carbon sequestered annually<sup>3</sup>



**44,744** Equivalent homes in powered annually<sup>4</sup>

#### Positive Direct Social Impact

The Alternus Sustainable Arts Initiative was established in 2022 as a tangible application of Alternus Energy's sustainability policy in addition to our work in the renewable sector

#### Alternus Sustainable Arts Initiative

The Initiative was established to foster sustainability in the arts by supporting artists and providing them with a platform to share their work and create value for their art. Artists are tasked with creating art with recycled or repurposed materials. Alternus signed an initial 3-year partnership with NCAD National College of Art and Design in Ireland. Winning artists receive a financial reward, and all artwork is displayed on the initiative's website. The physical artwork is displayed in Alternus Energy's offices and partner offices around the world. See the winning artwork from year one here at <u>https://alternussustainablearts.com</u>

Alternus Energy is committed to supporting the ongoing sustainability of artists in our communities through continuous expansion of the artistic disciplines that it funds internationally

#### Governance



Majority of Independent Directors with diverse perspectives and expertise



Board committees comprised only by independent members



Only one class of shares. No special rights



Dedicated Chief Sustainability Officer working across the Group on ESG Policy Implementation with a target to publish the Group's initial ESG Policy Report during H1 2024



Notes: (1). Based on FY2022 energy production. (2). Alternus uses Meteocontrol Performance Monitoring System to track production from our solar parks. Country-specific electricity grid greenhouse gas emission factors are used alongside production data to calculate the avoided carbon emissions. (3). the average annual carbon offset of 26.635 kg Co2 per tree (Encon) is used to calculate the number of trees required to avoid that level of carbon. (4). The average annual demand for Irish households (4,200 kWh) (Bonkers.ie) is used to calculate the number of homes powered.



### **Highly Experienced Leadership Team - Motivated to Deliver Sustained Growth**



#### **VINCENT BROWNE**, Chairman & CEO

- Joined Alternus Energy in 2015 as CFO became Chairman & CEO in 2017
- Responsible for leading the Group
- 7+ years solar experience
- 20+ years finance and operations experience

JOSEPH DUEY, Chief Financial Officer

• Joined Alternus Energy in 2018

• 12+ years renewables experience

20+ years finance experience

Leads the finance team

#### **GITA SHAH.** Chief Sustainability Officer

- Joined Alternus Energy in 2017
- Leads sustainability initiatives across the Group
- 8+ years renewables experience
- 5+ years strategic and operational management

#### LARRY FARRELL, Chief Information Officer

- Joined Alternus in 2019
  - 20+ years at senior leadership positions at Fortune 500 companies building high performing, cross functional, global teams

#### **DAVID FARRELL, Chief Commercial Officer**

- Joined Alternus Energy in 2022
- Leads the commercial activities including M&A
- 20 years capital markets, project finance, infrastructure and renewables, and finance industry experience

#### **Global Team Composition**







#### **TALIESIN DURANT, Chief Legal Officer**

- Joined Alternus Energy in 2018
- Leads the legal team
- 5+ years solar experience
- 20+ years senior operating experience



#### **GARY SWAN, Chief Technical Officer**

- Joined Alternus Energy in 2021
- Leads project management and delivery teams and technology
- 30+ years renewables experience
- 30+ years technical experience



#### **BILL SADLIER, CEO Altnua**

- Joined Alternus Energy in 2022
- Leads the Development arm of Alternus, "Altnua"
- 20+ years renewable energy project development, project finance and private equity across Europe and the US







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# FINANCIALS & VALUATION

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~\$28M Annual Recurring Revenues (2021 ~\$26M ARR)



165.4 MWp of assets in operation (2021 - 141.8MWp of assets in operation)

+152% 1

\$32.5M of revenue (2021 - \$21.4M)



+182% 1 \$12.2M of EBITDA<sup>1</sup> (2021 - \$6.7M) (2021 - \$6.7M)

#### Strong market tailwinds

Expansion of executive management and key team members to support growth

Successful integration of EPC and O&M activities

2022 Energy production ahead of prior expectations (+8.3%)

Strong local relationships driving recurring business, reflecting in contracted backlog and pipeline

Closed on €500M Deutsche Bank facility to fund planned construction activities

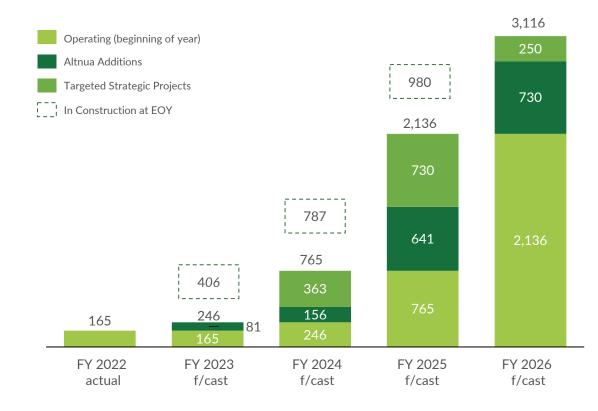




### Company Objective of Increasing Operating Portfolio to C.3 GWp BY 2026<sup>1</sup>

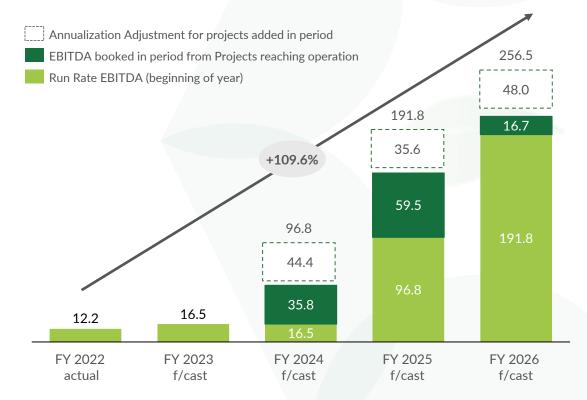
### Strong Growth and Clear Visibility to Operating Projects Leads to...

#### MWp's



## ... 'Stair Step' Long Term Recurring EBITDA Created from Stable & Predictable Revenues<sup>4</sup>

#### EBITDA<sup>2</sup> in \$Millions

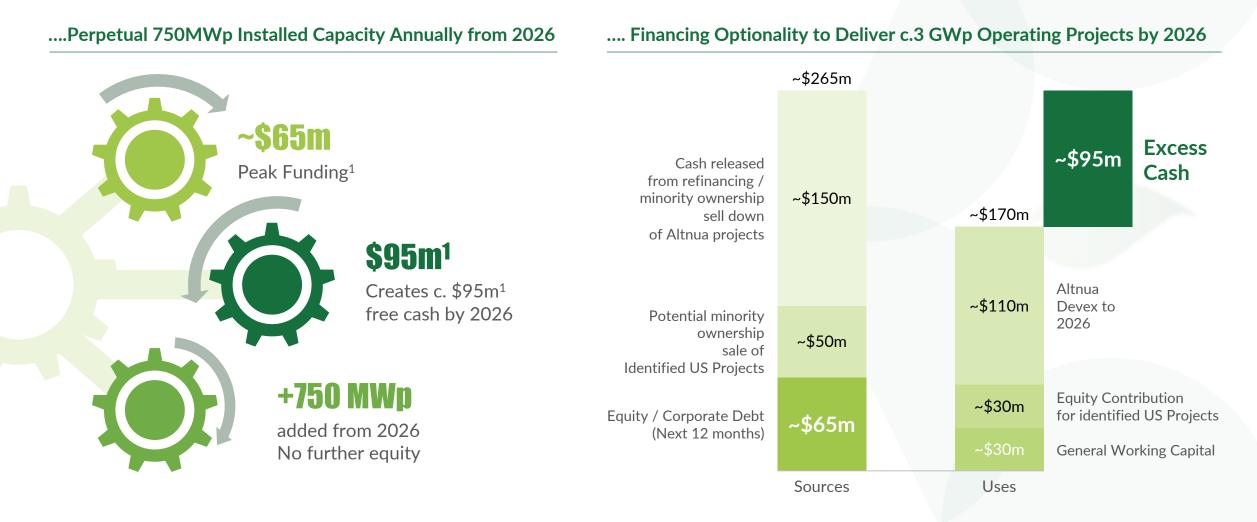




Notes : (1) Forward looking information included in this slide should not be viewed as guidance. This is provided for illustrative purposes only. Such information relates to potential estimated results based on specific assumptions and not to the Company's actual expected results. For more information on forward looking statements see Slide 2 of this presentation. (2) EBITDA is a non-GAAP financial measure. The Company is unable to provide a reconciliation of EBITDA to Net Income on a forward-looking basis without unreasonable effort because items that impact this GAAP financial measure are not within the Company's control and/or cannot be reasonably predicted. (4) Assumes development projects reach operation or are acquired at current assumptions underlying our operational plan.

## **Equity Efficient Capital Structure Enables Self Sustaining Growth**

Integrated Business Model Delivers....





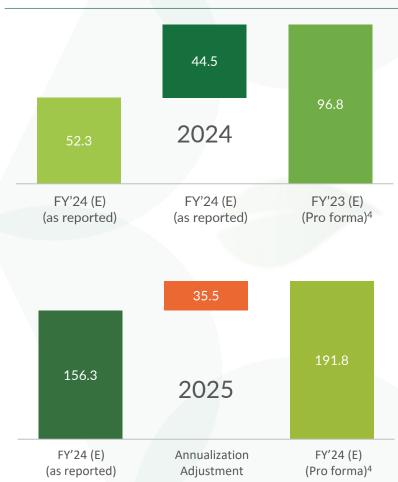
(1) A total of US\$65m is the peak requirement based on delivery of the operational plan to 2026 s and is anticipated to be funded from a combination of equity and/or Corporate level debt over the next 12 months. Additional funding sources to deliver on the plan to 2026 include potential sales of minority ownership of projects and/or the refinancing the development portfolio once these projects reach operational status. ()2) Forward looking information included in this slide should not be viewed as guidance. This is provided for illustrative purposes only. Such information relates to potential estimated results based on specific assumptions and not to the Company 's actual expected results. For more information on forward looking statements see Slide 2/3 of this presentation



## **Income Statement Actual and Forecasted**<sup>5</sup>

USD millions	FY'22	FY'23	FY'24	FY'25	FY'26
	Actual	f/c	f/c	f/c	f/c
Revenue	32.5	32.2	78.3	202.2	269.9
Cost of Goods Sold	(9.2)	(5.6)	(11.0)	(25.9)	(40.9)
Gross Profit	23.3	26.6	67.3	176.3	229.0
General and Administrative	(11.1)	(10.0)	(15.0)	(20.0)	(20.5)
EBITDA <sup>2</sup>	12.2	16.5	52.3	156.3	208.5
Depreciation & Amortization	(7.2)	(13.8)	(35.6)	(87.3)	(127.4)
Operating Profit/(loss)	5.0	2.8	16.7	69.0	81.1
Discontinued Projects <sup>1</sup>	(23.9)	-	-	-	-
Other	0.1	-	-	-	-
Net Financing Cost	(17.4)	(14.6)	(31.4)	(80.0)	(103.7)
Profit Before Tax <sup>2</sup>	(36.2)	(11.8)	(14.7)	(11.0)	(22.6)
Тах	0.0	(1.5)	(2.2)	(7.0)	(7.1)
Profit/(Loss) for the Period <sup>2</sup>	(36.2)	(13.3)	(16.9)	(18.0)	(29.7)
Ratios					
Gross Margin	72%	82%	86%	87%	85%
EBITDA margin	38%	51%	67%	77%	77%
Revenue Growth Rate YoY	n/a	-1%	143%	158%	33%
Annual Recurring Revenues	n/a	37.8	133.3	248.9	332.3
Annualization Adjustment	n/a	5.6	55.0	46.7	62.3







NOTES: (1) FY 2022 includes the costs of 23.9M incurred due to abandoning the acquisition or development of renewable energy projects in the period. (2) Non-GAAP Measures includes: 'EBITDA' / 'Booked EBITDA' / 'Booked EBITDA' is Earnings Before Interest, Taxes, Depreciation, and Amortization; 'Annualization Adjustment' refers to the EBITDA generated in the first 12 months of operations of any projects that has not been included in the Reported EBITDA. Refer to Slides 39 and 40 for Adjusted EBITDA definitions and reconciliation and Non-GAAP measures. (3) Pro-Forma EBITDA refers to EBITDA plus the Annualization Adjustment as presented in the Non-GAAP Measure Run Rate EBITDA graphs for FY2024(E) and FY2025(E). (5) Forward looking information included in this slide should not be viewed as guidance. This is provided for illustrative purposes only. Such information relates to potential estimated results based on specific assumptions and not to the Company 's actual expected results. For more information on forward looking statements see Slide 2 of this presentation.

## Financial Strengths



Scalable business model supported by an unprecedented growth in core markets driven by strong regulatory and demand driven tailwinds



Long life assets with stable and predictable income streams allow for flexible debt options to maximize equity returns



Proven business model with compelling growth engine forecasted to deliver >100% CAGR over next 4 years



Positive EBITDA with increasing margins that benefit directly from economies of scale



Efficient equity business which generates consistently high returns to stakeholders



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## TRANSACTION SUMMARY

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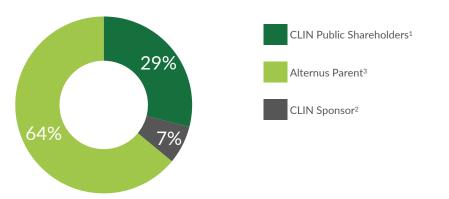
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#### **October 2022 Pro Forma Valuation (\$Millions)**

CLIN Public Shares <sup>1</sup>	\$230.0
Shares from CLIN Rights	\$23.0
CLIN Sponsor <sup>2</sup>	\$60.0
Alternus Roll Over Equity <sup>3</sup>	\$550.0
Pro Forma Equity Value	\$863.0
Plus: Existing Alternus Debt <sup>4</sup>	\$357.8
Less: Existing Alternus Cash	(\$10.0)
Less: Transaction Cash to Balance Sheet	(\$218.8)
Pro Forma Enterprise Value	\$992.0

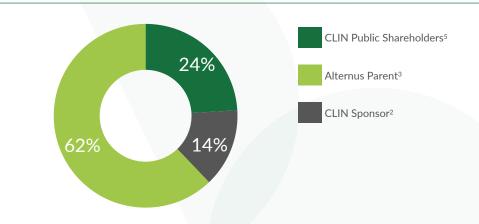
#### Pro Forma Ownership<sup>1</sup>



#### **Current Pro Forma Valuation (\$Millions)**

CLIN IPO Proceeds (net of redemptions)	\$84.5
Shares from CLIN Rights	\$23.0
CLIN Founder Shares <sup>2</sup>	\$60.0
Alternus Roll Over Equity <sup>3</sup>	\$275.0
Pro Forma Equity Value	\$442.5
Plus: Existing Alternus Debt <sup>4</sup>	\$189.7
Less: Existing Alternus Cash	(\$2.9)
Less: Transaction Cash to Balance Sheet	(\$75.2)
Pro Forma Enterprise Value	\$554.1

#### Pro Forma Ownership<sup>5</sup>

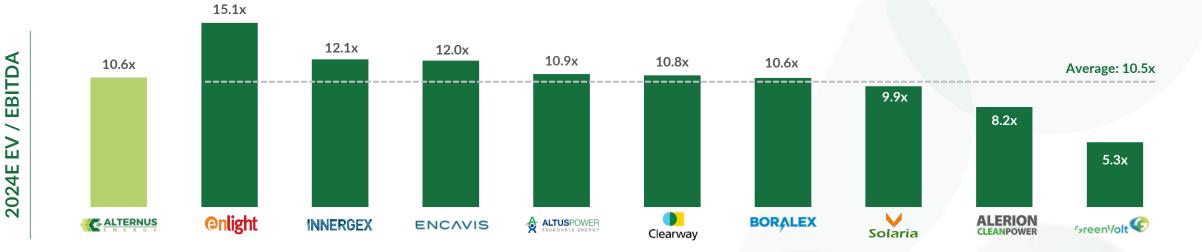


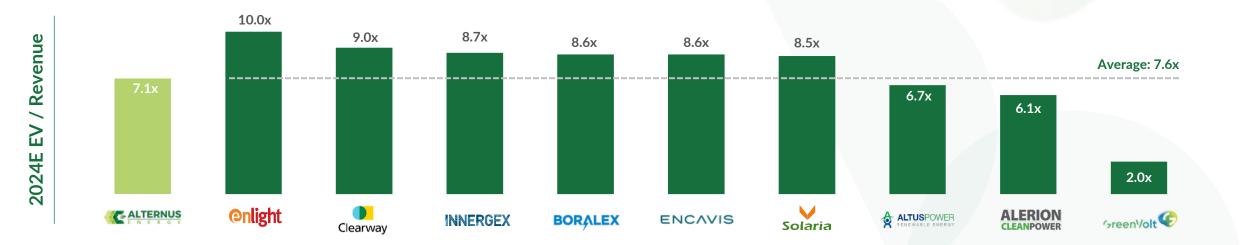


1. Assumes 0% redemptions by CLIN public stockholders. 2. Excludes 2.56mm shares vesting at a share price of \$12.50. Includes 890,000 shares from Private Placement Units. 3. Excludes 20mm earnout shares that will be released from escrow upon meeting targets. 4. Represents estimated balance as of Transaction closing, a portion of which is expected to be drawn subsequent to closing, but prior to 12/31/2023 5. Ownership structure updated based on CLIN shareholders' redemptions on May 23rd 2023.



## 2024 Trading Multiples

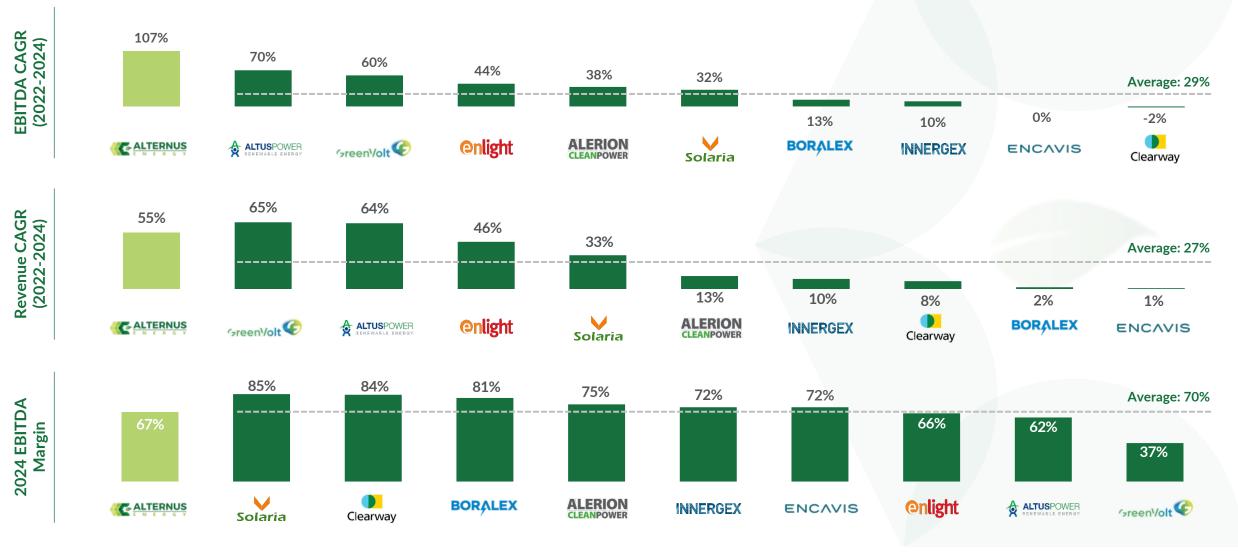




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## Operational Benchmarking



Source: S&P Capital IQ & Bloomberg, Market Data as of 6/05/2023, Alternus figures from Management Presentation as shown on page 25

Peer Revenue and EBITDA reflect Analyst Consensus Estimates for Fiscal Years, which may be calculated differently from how Alternus calculates EBITDA and may or may not include annualization or other adjustments. 1. Alternus EBITDA CAGR and EBITDA Margin reflect "EBITDA" and "EBITDA Margin" per Page 25







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## APPENDIX

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## **Portfolio – Current Offtaker Overview**

	Italy	Romania	Netherlands	Poland	U.S
Offtake Type	<ul> <li>Italian government backed Feed-in-Tariff (FiT) program processed by the GSE</li> <li>Short term PPA for energy sales with multiple off-takers</li> </ul>	<ul> <li>Romanian government issued Green Certificates (GC's) under an EU support scheme are processed by ANRE which are then traded on OPCOM, the exchange market for energy</li> <li>Short term PPA for energy sales with multiple off-takers</li> </ul>	<ul> <li>SDE + subsidy scheme managed by the Netherlands Enterprise Agency (RVO)</li> <li>Project receives two cash payments (1) from the state department RVO and (2) from Engie as part of the energy value.</li> <li>The total of (1) and (2) amounts to the fixed SDE+ granted subsidy</li> </ul>	<ul> <li>Corporate PPA with Gorażdże Cement of Heidelberg Cement Group (Investment Grade off-taker BBB-)</li> <li>Feed-in-Tariff (CfD) with Polish Energy Regulatory Office of Electricity</li> <li>Merchant energy sales - Energy sold on the national energy marketplace. Statkraft manage this process on behalf of Alternus</li> </ul>	<ul> <li>Corporate PPA with various (Investment Grade off-takers across the US projects</li> <li>Merchant energy sales - Energy sold on the national energy marketplace. Alternus will manage this process in house</li> </ul>
Term	<ul> <li>GSE FiT – 20 Years from first operation</li> <li>PPA – 1 year +</li> </ul>	<ul> <li>ANRE GC Scheme – 15 Years from first operation</li> <li>PPA – Variable pricing</li> </ul>	• <b>SDE+ Subsidy</b> – 15 Years form first operation	<ul> <li>Corporate PPA - 10 Year</li> <li>CfD - 15 Years</li> </ul>	<ul> <li>Corporate PPA – 10 Year – to be executed</li> </ul>
% of Revenue	<ul> <li>FiT - 85%</li> <li>PPA/Merchant - 15%</li> </ul>	<ul> <li>GC - 85%</li> <li>PPA/Merchant - 15%</li> </ul>	• SDE+ Subsidy – 100%	<ul> <li>PPA 70% / Merchant 30%</li> <li>CfD - 15 years</li> </ul>	• PPA 70% / Merchant 30%
Long term counterparty	Gester Serici Energetid	opcom	Rijksdienst voor Ondernemend Nederland	HEIDELBERG CEMENT Urząd Regulacji Energetyki	TA TENNESSEE VALLEY AUTHORITY
PPA Counterparty / Service provider	enercity positive energie CGO	COOL Clear	engie	Statkraft	Not Applicable



## Development Asset Status – Project by Project<sup>1</sup>

#### Altnua Development Milestone

	Project	Region	MWps	1	2	3	4	5	Target RtB Date	Target COD date	Expected year 1 Revenue	Expected year 1 EBITDA
	Santa Vittoria	Italy	10	٠	٠	٠	٠	٠	Dec-23	Oct-24	1,269	1,097
	Motolla	Italy	23.9	٠	٠	٠	٠	٠	Sep-23	Sep-24	5,051	4,640
	Monteiasi	Italy	25.4	٠	٠	٠	٠	٠	Sep-23	Sep-24	5,377	4,939
Near term Development	Caprarica	Italy	15	٠	٠	٠	٠	٠	Feb-24	Dec-24	1,890	1,632
assets [<12 moths to RTB]	Melfi	Italy	20	٠	٠	٠	٠		Dec-23	Dec-24	2,849	2,505
	Torre Santa Susanna	Italy	25	٠	٠	٠			Nov-23	Nov-24	3,150	2,720
	Troia	Italy	26.4	٠	٠	٠			Dec-23	Dec-24	3,218	2,775
	Cingoli	Italy	10	٠	٠				Mar-24	Dec-24	1,211	1,039
	Subtotal		155.8								24,014	21,346
	Bisaccia	Italy	20	٠	٠	٠	٠		Aug-24	Jul-25	2,895	2,527
	Melfi 2	Italy	20	٠	٠	٠			May-24	Feb-25	2,221	1,854
	Lacedonia	Italy	57.7	٠	٠	٠			May-24	Aug-25	8,109	7,049
	Giovinazzo & Trani	Italy	16.5	٠	٠	٠			May-24	Feb-25	1,956	1,653
Other owned development	Oryx	Spain	8	٠	٠	٠			May-24	Mar-25	1,169	1,018
assets	Rocchetta	Italy	25	٠	٠	٠			Apr-24	Apr-25	3,881	3,534
[>12 moths to RTB]	Mirabal	Spain	60	٠					Dec-24	Jan-26	5,702	4,512
	Lesina	Italy	20.4	٠					Mar-26	Feb-27	2,561	2,187
	Totana I	Spain	60	٠					Nov-25	Dec-26	6,626	5,446
	Montesecco	Italy	138.6	٠					Oct-24	Nov-25	19,287	16,202
	Subtotal		426.2								55,315	46,734
	Total Owned		582.4								79,329	68,081

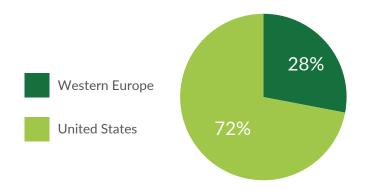


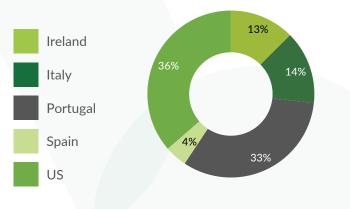
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## Targeted Pipeline Overview

Strategic Acquisition Pipeline	Segment	Generating MWp	Storage Capacity MWp
Targeted near-term	Western Europe	172	
strategic acquisition projects	United States	190	10
	Subtotal	363	10
Additional strategic	Western Europe	110	
acquisition pipeline	United States	548	
	Subtotal	658	
	Total Acquisition Pipeline	1,021	10

Development Pipeline	Region	Pipeline MWp	Attrition	Target Installed Capacity
	Ireland	350		159
Altnua	Italy	395		179
Development Pipeline	Portugal	911		413
2024 - 2026	Spain	120		54
	United States	1,015		460
	Total	2,791	55%	1,265

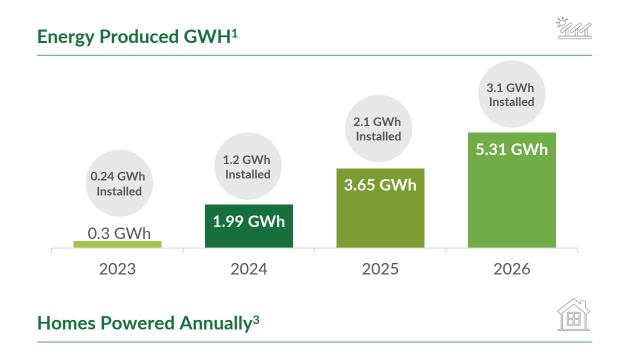


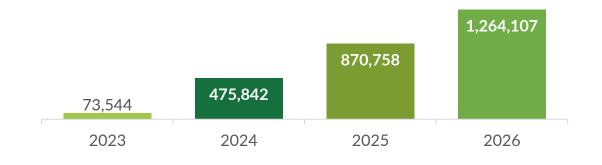


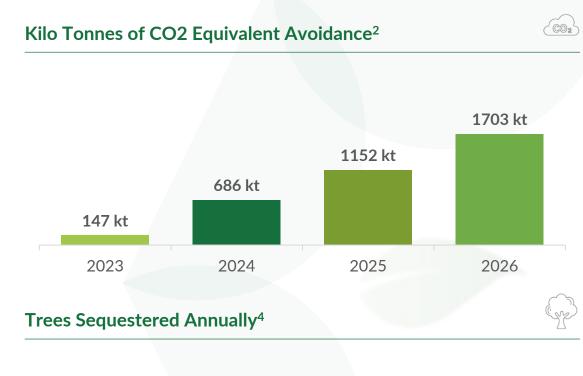


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## **ESG Metric Projections**









Notes: (1) Based on energy production assumptions from projected MWp installed. (2) Country-specific electricity grid GHG emission factors (generation and production factors) from Carbon Footprint report published in February 2023 are used with assumed production data to calculate the potential carbon emission avoidance. Please note these grid emission factors are subject to change based on country electricity source and fuel mix. (3) The average annual demand for Irish households (4,200 kWh) (Bonkers.ie) is used to calculate the number of homes powered. (4) the average annual carbon offset of 26.635 kg Co2 per tree (Encon) is used to calculate the number of trees required to avoid that level of carbon. (4) Forward looking information included in this slide should not be viewed as guidance. This is provided for illustrative purposes only. Such information relates to potential estimated results based on specific assumptions and not to the Company 's actual expected results. For more information on forward looking statements see Slide 2/3 of this presentation.



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## **Forecast Assumptions Appendix**

#### 2023 - 2025 Forecast Common Assumptions

- Production estimates based on third party engineering reports or internal production reports and adjusted for the appropriate panel degradation.
- Revenues for each project is calculated by multiplying the production by the KW/h energy rates based on a specific offtake agreement or if no offtake agreement, then Alternus uses forecasted energy rates provided by a third-party expert.
- Operations and maintenance (O&M) costs are based on contracted amounts for O&M, land leases, insurance. Other O&M costs is an estimate based on Alternus management's analysis.
- Asset management costs are estimates based on Alternus management's analysis of what the costs will be to maintain the number of special purpose vehicles associated with the project(s).
- Taxes are based on the specific prevailing tax rates per country.
- Assumes no significant changes in accounting policy or material one-time charges.

#### 2024 Forecast Based on the Following

- Revenues are generally based on the same assumption as the 2023 forecast, plus estimated revenues from additional projects that are currently owned, under contract or exclusive rights. The revenues for additional projects assumed that Alternus will have offtake agreements with investment grade offtakers (BBB- or better) for a least 70% of the production, which is consistent with current projects that do not feed in tariff agreement.
- Debt assumes a twenty-five-year term with the first three years being non amortizing based on interest rates and terms available to Alternus at the date of the preparation of the forecasts.
- Corporate overhead is estimated at \$15.0M for 2024.

#### 2023 Forecast Based on the Following

- Revenues are based on current projects owned and operating (165MWps), including additional projects in 2022 under contract to be acquired by Alternus.
- Debt is based on existing bond debt at 6.5% that is expected to be refinanced in the second half of 2023 for another three-year term, which was estimated at the bond interest rate at the time of preparation of the forecasts. Alternus has assumed that the debt will be nonamortizing and mature in the second half of 2026. The debt is then assumed to be amortized for 15 – 20 years based on the remaining project life.
- Revenues in 2023 are generally based on current projects owned and operating (165MWps), plus estimated revenues from additional projects that are currently owned, under contract to be acquired or as to which Alternus has exclusive rights. 'Exclusive Rights' projects are projects as to which letters of intent have been executed with sellers confirming price and terms and granting exclusivity to Alternus to complete due diligence and are subject to completion of binding contracts. The revenues for additional projects assumed that Alternus will have offtake agreements with investment grade offtakers (BBB- or better) for a least 70% of the production, which is consistent with current projects that do not have a feed in tariff agreement.
- Debt assumes a twenty-five-year term with the first three years being non amortizing based on interest rates and terms available to Alternus at the date of the preparation of the forecasts.
- Corporate overhead is estimated at \$10.0M for 2023.

#### 2025 Forecast Based on the Following

- Revenues are generally based on the same assumption as the 2024 forecast, plus estimated revenues from additional projects that are currently owned, under contract or exclusive rights. Revenues for additional projects, assumed that Alternus will have offtake agreements with investment grade offtakers (BBB- or better) for a least 70% of the production, which is consistent with current projects that do not have a feed in tariff agreement.
- Debt assumes a twenty-five-year tenor with the first three years being non amortizing based on interest rates and terms available to Alternus at the time of the preparation of the forecast.
- Corporate overhead is estimated at \$20.0M for 2025.







#### **Risk Factors**

The list below of risk factors has been prepared solely for purposes of the proposed business combination of Clean Earth Acquisitions Corp. ("Clean Earth") and Alternus Energy Group Plc ("Alternus"), pursuant to which Clean Earth will acquire all of Alternus's interests in its subsidiaries, other than certain excluded subsidiaries (the "Acquired Subsidiaries") (the "Business Combination"). All references to "Alternus," the "Company," "we," "us" or "our" refer to the business of Alternus conducted through the Acquired Subsidiaries and all reference to the Combined Company refer to Clean Earth and the Acquired Subsidiaries after the closing of the Business Combination. The risks presented below are certain of the material risks related to the Company and the Business Combination, and such list is not exhaustive. The list below is qualified in its entirety by disclosures contained in future documents filed or furnished by the Company and Clean Earth, with the Business Combination. The risks presented in such filings will be consistent with those that would be required for a public company in its SEC filings, including with respect to the business and securities of the Company and Clean Earth and the proposed transactions between the Company and Clean Earth, and may differ significantly from and be more extensive than those presented below.

You should carefully consider these risks and uncertainties, together with the information in the Company's consolidated financial statements and related notes, and should carry out your own due diligence and consult with your own financial and legal advisors concerning the risks and suitability of an investment post-combination company. There are many risks that could affect the business and results of operations of the Company, many of which are beyond its control. If any of these risks or uncertainties occurs, the Company's business, financial condition and/or operating results could be materially and adversely harmed. Additional risks and uncertainties not currently known or those currently viewed to be immaterial may also materially and adversely affect the Company's business, financial condition and/or operating results. If any of these risks or uncertainties actually occurs, the value of the Company's equity securities may decline.

#### Risks Related to Alternus' Business and Industry.

- · Alternus' limited operating history may not serve as an adequate basis to judge its future prospects and results of operations.
- We cannot assure you that we will achieve or maintain profitability and our auditor has expressed substantial doubt about our ability to continue as a going concern.
- · Alternus' substantial indebtedness could adversely affect its business, financial condition and results of operations.
- Alternus' business as an independent power producer requires significant financial resources, and the growth prospects and future profitability of Alternus depends to a significant extent on the availability of additional funding options with acceptable terms. If the Company does not successfully undertake subsequent financing plan(s), it may have to sell certain of its solar parks.
- Alternus is a holding company that relies on distributions and other payments, advances, and transfers of funds from its subsidiaries to meet its obligations.
- Decreases in the spot market price of electricity could harm Alternus' revenue and reduce the competitiveness of solar parks in grid-parity markets.
- · Alternus' power purchase agreements may not be successfully completed.
- The seasonality of the Alternus' Subsidiaries' operations may materially affect the Company's business, results of operations, cash flow, and financial condition.
- The acquisition of renewable energy facilities or of companies that own and operate renewable energy facilities is subject to substantial risk.
- The delay between making significant upfront investments in solar parks and receiving revenue could materially and adversely affect the Company's liquidity, business and results of operations.
- · The Company may experience delays related to developing and maintaining renewable energy projects.
- Solar project development is challenging and may ultimately not be successful and miscalculations in planning a project may negatively affect engineering procurement and construction ("EPC") prices, all of which could increase the costs, delay or cancel a project, and have a material adverse effect on its business, financial condition, results of operations and profit margins.
- Development activities may be subject to cost overruns or delays, which may materially and adversely affect the Company's financial results and results of operations.
- · Impact of RePowerEU programme on Alternus' business and future prospects.
- PV plants quality or PV plants performance.
- Any reductions or modifications to, or the elimination of, governmental incentives or policies that support solar energy, including, but not limited to, tax laws, policies and incentives, renewable portfolio standards or feed-in- tariffs, or the imposition of additional taxes or other assessments on solar energy, could result in, among other items, the lack of a satisfactory market for the development and/or financing of new solar energy projects,
- our abandoning the development of solar energy projects, a loss of our investments in solar energy projects and reduced project returns, any of which could have a material adverse effect on our business, financial condition, results of operations and prospects.
- Holding companies within Alternus have historically entered into multiple transactions with their affiliates. These transactions include financial guarantees and other credit support arrangements, including letters of comfort to such affiliates pursuant to which the holding companies undertake to provide financial support to these affiliates and adequate resources as required to ensure that they are able to meet certain liabilities and local solvency requirements. These holding companies are currently party to many such affiliate transactions, and it is likely they will enter into new and similar affiliate transactions in the future.
- Alternus is in a highly competitive marketplace.
- We depend on certain key personnel and loss of these key personnel could have a material adverse effect on our business, financial condition and results of operations.



## **Risk Factors (2 of 2)**

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- If sufficient demand for solar parks does not develop or takes longer to develop than anticipated, Alternus' business, financial condition, results of operations and prospects could be materially and adversely affected.
- Refurbishment of renewable energy facilities involve significant risks that could result in unplanned power outages or reduced output.
- Alternus' project operations may be adversely affected by weather and climate conditions, natural disasters and adverse work environments.
- Business interruptions, whether due to catastrophic disasters or other events, could adversely affect Alternus' operations, financial condition and cash flows.
- Global economic conditions and any related ongoing impact of supply chain constraints and the market of our product and service could adversely affect our results of operations.
- Fluctuations in foreign currency exchange rates may negatively affect Alternus' revenue, cost of sales and gross margins and could result in exchange losses.
- If Alternus fails to comply with financial and other covenants under debt arrangements, its financial condition, results of operations and business prospects may be materially and adversely affected.
- Alternus is subject to counterparty risks under our FiT price support schemes and Green Certificates ("GC") Schemes.
- · Alternus' international operations require significant management resources and present legal, compliance and execution risks in multiple jurisdictions.
- The development and installation of solar energy systems is highly regulated; the Company may fail to comply with laws and regulations in the countries where it develops, constructs and operates solar power projects and the government approval process may change from time to time, which could severely disrupt our business operations.
- Existing rules, regulations and policies pertaining to electricity pricing and technical interconnection of customer- owned electricity generation may not continue, and changes to these regulations and policies might deter the purchase and use of solar energy systems and negatively impact development of the solar energy industry.
- Risk related to legal rights to real property in foreign countries.
- Enforcing a United States judgment against Alternus and Alternus's executive officers and directors in Ireland may be difficult.
- The Company conducts its business operations globally and is subject to global and local risks related to economic, regulatory, tax, social and political uncertainties.
- · Recent increases in inflation and in the United States and internationally could adversely affect our business.
- The solar energy industry is a new and evolving market, which may not grow to the size or at the rate we expect.
- Our business prospects could be harmed if solar energy is not widely adopted or sufficient demand for solar energy systems does not develop or takes longer to develop than we anticipate.
- Our business has benefited from the declining cost of solar energy system components, and might be harmed to the extent that declines in the cost of such components stabilize or that such costs increase in the future
- Shortages in the supply of silicon could adversely affect the availability and cost of the solar photovoltaic modules used in our solar energy systems.
- Due to the lingering effects of the COVID-19 pandemic the solar industry is experiencing supply constraints, which are resulting in an increase in the cost of solar modules and inverters. If the supply constraints and price increases continue our solar business might be affected.
- A material reduction in the retail price of electricity charged by electric utilities or other retail electricity providers would harm our business, financial condition and results of operations.
- Electric utility statutes and regulations and changes to such statutes or regulations might present technical, regulatory and economic barriers to the purchase and use of our solar service offerings that may significantly reduce demand for such offerings.
- Technological changes in the solar power industry could render our products uncompetitive or obsolete, which could reduce our market share and cause our revenue and net income to decline.
- Already covered supply and demand in the energy market is volatile, and such volatility could have an adverse impact on electricity prices and a material adverse effect on our assets, liabilities, business, financial condition, results of operations and cash flow.
- The ability to deliver electricity to our various counterparties requires the availability of and access to interconnection facilities and transmission systems.
- We may pursue acquisitions that involve inherent risks related to potential internal control weaknesses and significant deficiencies which may be costly for us to remedy and could impact management assessment of internal control effectiveness.
- Uncertain global macro-economic and political conditions could materially adversely affect our results of operations and financial condition.
- Recent increases in inflation and in the United States and internationally could adversely affect our business.

#### **Risks Related to the Business Combination**

- There are material risks to unaffiliated investors presented by taking Alternus public through a business combination rather than through an underwritten offering.
- The initial stockholders of Clean Earth, including its officers and directors, have interests in the Business Combination that are different from, or in addition to, the interests of Clean Earth's other stockholders and warrant holders in recommending that stockholders vote in favor of approval of the Business Combination and approval of the other proposals.
- Our Sponsor can earn a positive rate of return on its investment, even if other stockholders experience a negative rate of return in the Combined Company.
- The Sponsor holds a significant number of shares of our common stock. They will lose their entire investment in us if a business combination is not completed.
- We will be a "controlled company" within the meaning of Nasdaq rules and the rules of the SEC. As a result, we will qualify for exemptions from certain corporate governance requirements that provide protection to shareholders of other companies.
- The market price of Clean Earth's common stock following completion of the business combination could be affected by the market price of Alternus' common shares.
- The initial stockholder has agreed to vote in favor of the business combination, regardless of how our public stockholders vote.
- Warrants will become exercisable for the Company's common stock, which would increase the number of shares eligible for future resale in the public market and result in dilution to our stockholders.
- The Company may redeem your unexpired warrants prior to their exercise at a time that is disadvantageous to you, thereby making your warrants worthless.
- Even if we consummate the business combination, there can be no assurance that our public warrants will be in the money at the time they become exercisable, and they may expire worthless.





The projected financial information included in this proxy statement includes certain non-GAAP financial measures, including EBITDA, EBITDA margin, non-GAAP gross profit and non-GAAP gross margin. Alternus' management included these non-GAAP financial measures because it believes they are useful in evaluating Alternus' operating performance, as they are similar to measures reported by Alternus' public competitors and are regularly used by security analysts, institutional investors, and other interested parties in analyzing operating performance and prospects.

Alternus defines EBITDA as net income (loss), before interest income / (expense), income taxes, depreciation, amortization, and accretion, other income and expense, fixed asset impairment loss, noncapitalized development cost change in fair value of derivative liabilities, stock compensation and any bargain purchase treatment non-GAAP estimates for EBITDA exclude interest, taxes, depreciation which will vary based on borrowing requirements, available interest rates to Alternus at the time capital is required, depreciation of assets and any placeholder for stock-based compensation which is dependent on stock-price projections, which are unknown. EBITDA is not a financial measure prepared in accordance with GAAP and should not be considered a substitute for the net income (loss) prepared in accordance with GAAP.

EBITDA margin is a non-GAAP financial measure defined as Alternus' EBITDA divided by total revenues. Alternus' management believes that these non-GAAP financial measures, when taken together with the corresponding GAAP financial measures, provide meaningful supplemental information regarding Alternus' performance by excluding certain items that may not be indicative of Alternus' business, results of operations, or outlook.

Alternus defines non-GAAP gross profit as revenue less cost of revenues. Non-GAAP gross margin is defined as Alternus' non-GAAP gross profit divided by total revenues. Alternus' management believes nonGAAP gross profit and non-GAAP gross margin can provide a useful measure of Alternus' core performance over time as they eliminate the impact of non-cash expenses and allow a direct comparison of Alternus' cash operations and ongoing operating performance between periods.

Non-GAAP financial information is presented for supplemental informational purposes only, has limitations as an analytical tool and should not be considered in isolation or as a substitute for financial information presented in accordance with GAAP. In addition, other companies, including companies in Alternus' industry, may calculate similarly titled non-GAAP measures differently or may use other measures to evaluate their performance, all of which could reduce the usefulness of our non-GAAP financial measures as tools for comparison. A reconciliation is provided below for the non-GAAP financial measures to the most directly comparable financial measures stated in accordance with GAAP. Investors are encouraged to review the related GAAP financial measures and the reconciliation of these non-GAAP financial measures to their most directly comparable GAAP financial measures, and not to rely on any single financial measure to evaluate Alternus' business. See slide 40 for the reconciliation of Non – GAAP measures:







Adjusted EBITDA Reconciliation	Year Ended December 31,							
USD (000s)	2022 – Actual	2023 - Forecast	2024 - Forecast	2025 - Forecast	2026 - Forecast			
	(\$'000s)	(\$'000s)	(\$'000s)	(\$'000s)	(\$'000s)			
Gross Profit Reconciliation:								
GAAP Gross Profit	16,145	12,767	31,737	88,997	102,210			
Depreciation, amortization, and accretion	(7,157)	(13,782)	(35,557)	(87,271)	(127,393)			
Non - GAAP Gross Profit	23,302	26,549	67,294	176,268	229,063			
Non - GAAP Gross Margin (%)	72%	82%	86%	87%	85%			
Non – GAAP EBITDA Reconciliation								
Net loss	(36,284)	(13,273)	(16,879)	(17,948)	(29,663)			
ncome taxes	5	1,449	2,205	6,966	7,134			
nterest expense	17,437	14,591	31,411	79,979	103,699			
Depreciation, amortization, and accretion	7,157	13,782	35,557	87,271	127,393			
Non – GAAP EBITDA	(11,685)	16,549	52,294	156,268	208,563			
Non – GAAP Adjusted EBITDA Reconciliation	_			-				
Non - GAAP EBITDA	(11,685)	16,549	52,294	156,268	208,563			
Other expenses	1,198	-	-	-	-			
Other income	(1,275)	-	-	-	-			
Development costs	23,925	-	-	-	-			
Adjusted EBITDA	12,163	16,549	52,294	156,268	208,563			





#### Unit 9-10, Plaza 212, Corporate Blanchardstown Corporate Park 2, Headquarters Dublin, D15 R504, Ireland Website www.AlternusEnergy.com Vincent Browne (Irish) - CEO Joseph Duey (US) - CFO Tali Durant (US) – CLO David Farrell (Irish) - CCO **Executive management** Larry Farrell (Irish) - CIO Bill Sadlier (irish) - CEO, Altnua Gita Shah (Irish) – CSO Gary Swan (Irish) - CTO Vincent Browne (Irish) - Chairman and CEO John Thomas (US) – Non-Executive Director **Board of directors** John McQuillan (Irish) - Non-Executive Director Tone Bjornov (Norway) - Non-Executive Director

Javade Chaudrhi (US) - Non-Executive Director

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